



Trade Gateways Token

White Paper



TRADE GATEWAYS TOKEN WHITE PAPER

HELPING TO CREATE A DIGITAL TRADE GATEWAYS NETWORK

ASSET BACKED

IBM PARTNER PROGRAMME

STABLECOIN POOL PROVISION WITH SIGNIFICANT ISSUANCE FEES

PARTNERSHIP WITH A FARMERS' UNION WITH OVER 500,000 MEMBERS

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TRADE GATEWAYS TOKEN LISTING SCHEDULE

The TRADE GATEWAYS Programme features Regional and Industry Digital Trade Gateways to which services are centrally provided by Digital Trade Gateways Limited (DGTL). These individual Trade Gateways are networked to help create a Digital Trade Gateways Network.

DGTL is a co-operation between IBM and Local Merchant Services (LMS). DGTL has established the TRADE GATEWAYS infrastructure to assist with Trade Digitization, and help pave the way for MLETR, (an emerging framework for electronic transfers).

DGTL is 50% owned by IBM and 50% owned by LMS. The TRADE GATEWAYS programme operates Digital Trade Gateways for strategic places across the globe from the Trade Names for their Geographic Locations. DGTL is co-operating with different partners in the provision of Trade Services to the individual Digital Trade Gateways featured in the Programme.

FEATURES OF DIGITAL TRADE GATEWAYS IN THE NETWORK

Features of Digital Trade Gateways in the network include those as follow:

- **Helping to Fight Climate Change:** At each Trade Gateway in the network, there is a Carbon Reduction Levy on each Transaction, which is donated to a Tree Planting Programme for Carbon Reduction
- **Transactions carried out centrally:** Trade Gateways in the Network are networked, and transactions are carried out centrally from a centralized B2B Marketplace
- **Local Execution of Transactions:** Transactions are agreed Centrally but executed Locally. This is in co-operation with a Logistics Partner, via a Local Trade Gateway that is part of the TRADE GATEWAYS Regional Network of Local Trade Sites

LMS works with Logistics Groups in different countries in the operation of the Trade Gateways. One such group has offices in countries all over the world and an international network of freight shipping companies, partners and agents. The Group have more than 75,000 dedicated employees, who work in more than 90 countries.

Over 250 Trade Gateways are operated and wholly owned by the programme including **Nashville.Trade** and **Brexit.Trade**. Under the TRADE GATEWAYS Programme, individual Regional Trade Gateways in the Countries the UK has a Post Brexit Trade Deal with, are being linked to the relevant Offices for local execution of transactions centrally agreed at **Brexit.Trade**, which will be fully operational from February 2023.

Companies looking for Trade in assorted products in different sectors, are also featured across the TRADE GATEWAYS network. The network features verticals operated for significant industry partners for specific segments including the Ethically Sourced Network. It also features a Trade Gateway for Ethically Sourced Products and Crops.Trade.

Background to the Ethically Sourced Network

The Ethically Sourced Network (ESN) are a TRADE GATEWAYS partner, who operate a platform for Ethically Sourced Products, that is integrated into the TRADE GATEWAYS programme, and provides an Ethically Sourced element within the Trade Gateways.

ESN also operate the ETHICALLY SOURCED Mark for suppliers in the Ethically Sourced Network, meaning it can be easily ascertained if their products are Ethically Sourced.

Background to Crops.Trade

Crops.Trade is a Platform operated as a partnership between a Farmers Union of half a million Farmers, and Local Merchant Services who operate Digital Trade Gateways across the world. The intention is to make Crops.Trade a valuable alternative Crops Trading Platform.

Crops.Trade Features:

- A New way of Digitally Trading Crops using Digital Tokens
- Offers Crops that bear the ETHICALLY SOURCED Mark. This is provided by the Ethically Sourced Network, who are a TRADE GATEWAYS partner, providing an Ethically Sourced element within the Trade Gateways. Bearing the Mark means that products derived from the Crops would also bear the ETHICALLY SOURCED Mark.
- Crops offered through the Programme are classified as Ethically Sourced and part of a Carbon Reduction Programme. As such, Crops offered through the Programme can attract a Premium in subsequent Seasons meaning additional revenue generated for Farmers.
- The Crops.Trade Platform is integrated into a Digital Trade Gateways Programme.
- Ownership of the Digital Tokens represents ownership of the underlying Crops, meaning that the Crops can be easily traded globally.

STRUCTURE FOR INVESTORS TO KEEP TOKENS IN OWN WALLETS

The Celsius and FTX incidents have been wake-up calls for the market.

TRADE GATEWAYS have set up a structure for investors to manage their own tokens by keeping them in their own wallets for their own peace of mind.

CO-OPERATION WITH IBM

The lack of a single point of contact has resulted in paper-based documents of title hampering the gains made in other paperless trade initiatives (i.e., with respect to the digitisation of trade facilitation documents). TRADE GATEWAYS is helping to fill this gap and effectively establishing a Digital Trade Gateways Network as a Digital Trade Super Highway.

The lack of leadership within government and across industry has also resulted in paper-based documents of title hampering the gains made in other paperless trade initiatives (i.e., with respect to the digitisation of trade facilitation documents).

The solution to the above is for an organization to take a lead. TRADE GATEWAYS has a co-operation with IBM in this regard on the TRADE GATEWAYS Programme.

BREXIT.TRADE AS A DIGITAL TRADE GATEWAYS HUB

As already stated, **Brexit.Trade** is part of the TRADE GATEWAYS Network, which will be fully operational in February 2023. It features the Regional Digital Trade Gateways in the Network Programme for the Countries that the UK has a Post Brexit Trade Deal with.

Stablecoin Pool Provision Requirement For Brexit.Trade Gateways

Stablecoins are Online Payment Tokens required for use in Digital Trade. Stablecoins are designed to represent ownership of real-world assets and can be electronically exchanged directly between counterparties, resulting in immediate settlement and ownership transfer of the underlying assets themselves — a process called settlement.

The Stablecoins Programme will be pegged to Fiat Currency. An Industry Leader is being appointed to manage the Stablecoin Pool for use in accruing Digital Trade and Trade Finance. The Industry Leader will accept and hold the deposits, as part of a high yielding programme, and issue the Stablecoins. An issuance fee would accrue to the TRADE GATEWAYS Programme for all Stablecoins issued for use in the Programme.

TRADE GATEWAYS TOKEN DETAILS

Token Name:	TRADE GATEWAYS
Token Type:	BEP-20
Asset Backing:	\$30,000,000 (Including Value of subscribers used to back tokens)
Tokens Offered in Round 1:	1,000,000
Token Asset Value:	USD 0.03 (0.024 GBP) per token
Token Sale Price in Round 1:	USD 0.012 (0.01 GBP) per token
Token Pre Sale Starts:	12 th January 2023 (3 rounds. Successive price increases
Round 1 Presale Ends:	24 th January 2023
Public Trading Starts:	1st March 2023
Exchanges on Which Listed:	Dex-Trade (Centralized) Uniswap (Decentralized)

TRADE GATEWAYS ASSETS: The TRADE GATEWAYS Token is Asset Backed. TRADE GATEWAYS wholly owns sites with over 2 million subscribers. TRADE GATEWAYS owns over 250 Trade Gateways across the world run from the Trade Names for the Individual Places covered. TRADE GATEWAYS also owns and operates the TRADE GATEWAYS Blockchain.

A full schedule of TRADE GATEWAYS Assets backing the token and their custodianship is available on request by email to **assets@tradegaeways.com**

TEAM

TRADE GATEWAYS Marketing and Distribution is carried out through Significant Industry Partners. However, TRADE GATEWAYS also have an Experienced Management, Administrative, and Technical Team including Management Personnel Below:

Cristian Ofiteru

Cristian has extensive experience at a senior level in the retail and logistics industries. He has had different managing roles within general management, supply chain, production planning, manufacturing, procurement, logistic, sales and project management functions.

Rick Schultheis

Rick is a qualified Accountant and was previously a Group Development Director with the Hilton Group. He has extensive experience as a sales director internationally. Rick has substantial skills in business planning, setting and executing sales targets and achieving results. Rick has been with Trade Gateways since inception and has co-ordinated many Trade Gateways business development projects.

Jeanette Friedrich

Jeanette's career covers both private enterprise and corporate companies . Jeanette's experience includes developing and managing customer relations , and successful negotiations skills with corporate clients. Jeanette's specialty is working to budgets and achieving successful outcomes. She has administered many TRADE GATEWAYS Projects and will be serving as custodian of TRADE GATEWAYS assets that back the token Offering.

Oluwatosin Richard Bex-Banjo

He studied for a degree in Finance at the University of East London. He was a Commodity Trader and Sovereign Debt Instruments Trader in the City of London. He has written several papers on Blockchains Business Strategies. He has also been involved with innovative trade financing and parallel trading programmes. He has advised many organizations on their utilization of the Internet to enhance their supply chains.

APPENDIX 1 - Provision of Infrastructure for Trade Digitization

Each transaction is treated on a case by case basis, but a general scenario is one as below:

TRANSACTION

1. Buyer sees the offer at the transactional site that is part of the TRADE GATEWAYS Programme and agrees to buy from a Seller. The parties agree an equivalence between control of an electronic transferrable record and possession of a transferrable paper document or instrument.
2. Buyer makes the order and the trade invoice is generated by the seller on the TRADE GATEWAYS Platform.
3. The parties agree that an Electronic letter of credit will be utilized in the transaction. The parties also agree on the Logistics Company to be utilized, who are part of the TRADE GATEWAYS Programme.

EXECUTION

- The Buyer/Importer applies to the issuing bank to open an electronic letter of credit subject to the latest version of eUCP rules.
- The issuing bank issues an electronic letter of credit via the authenticated TRADE GATEWAYS Platform.
- The beneficiary (exporter/seller) of the electronic letter of credit receives the authenticated copy via the TRADE GATEWAYS platform.
- At the same time the buyer/importer confirms with the Logistics company, that an electronic bill of lading will be issued instead of a regular paper based bill of lading. This electronic bill of lading, along with all other relevant Trade Documentation, will be issued on the TRADE GATEWAYS platform.
- Exporter/Seller delivers goods to the logistics company.
- Warehouse issues a warehouse warrant on the TRADEGATEWAYS Platform, which is a document issued in favour of the owner or depositor of goods by the warehouse keeper.

(The warehouse warrant is a document of title of goods and can be transferred by simple endorsement and delivery.)

- The warehouse warrant is digitally signed by the Warehouse.
- Required Inspections take place.
- All Trade Documents are Digitally/Securely signed by relevant parties.
- The certification is Digitally signed by the certifier(s) where relevant.
- All Digital signatures come from a specified email address provided to users under the TRADE GATEWAYS programme, so that the signatures can be authenticated in a number of ways. Such authentication includes recording and tracking the IP addresses.
- Once all the authenticated Digital Signatures as above have been made by the relevant parties, confirmation is sent to all parties that the document has been digitally signed by all parties. These transferrable electronic trade documents, which have been securely digitally signed, would then serve as an alternative to traditional paper versions.
- The beneficiary makes an electronic presentation for the issuing bank. The Electronic presentation contains electronic documents including digitally signed e-bill of lading/warehouse warrant.
- Issuing bank checks the documents. If they are correct, it honours its Electronic letter of credit.
- The transaction is concluded. Ownership is transferred to the Buyer.
- The Issuing Bank sends the e-documents to the Buyer.

APPENDIX 2 – SOCIAL MEDIA

Messaging: <http://messaging.im>

(Wholly owned by TRADE GATEWAYS with over 200,000 subscribers)

Telegram: <https://t.me/TradeGateways>

Twitter: <https://twitter.com/BrexitTrade>

(For TRADE GATEWAYS Brexit.Trade Gateway)